# An economic comparison of intensive beef cow-calf programs with cotton and soybeans 

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## An Economic Comparisori NOV $519: 5$ Of Intensive Beef Cow-Calf Programs With Cotton and Soybeans

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## Preface

This report compares three intensive cow-calf programs with cotton and soybeans. Data used in the report were taken from experiments conducted during a 15 -year period at the Red River Valley Experiment Station, Bossier City. Experimental regimes were conducted consecutively rather than simultaneously. Therefore, comparisons must be made with due consideration for differences in productivity among periods as well as confounding of year effects with breed effects resulting from crossbreeding in the third time period. Since this report is based on experimental data, levels of outputs shown here should not be compared directly with actual farm records. The comparisons shown are believed to be valid since data for all enterprises were obtained from experiments conducted under similar conditions at the same location. Therefore, while the absolute level of performance might vary between the experiment and an actual farm, the relationships among enterprises should remain relatively constant.

The stability of these relationships is examined in the report by comparing the enterprises at various price levels. As price levels increase, the cow-calf programs become more competitive with the row-crop enterprises. Based on 1979 price and cost relationships, the creep-graze system with $F_{1}$ calves gave the highest returns of the cow-calf systems considered. Returns per acre from this system were slightly higher than returns from soybeans but were lower than those from cotton. However, labor requirements per acre were considerably higher for all cow-calf systems than for cotton or soybeans.

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# An Economic Comparison of Intensive Beef Cow-Calf Programs With Cotton and Soybeans 

John W. Knox, ${ }^{1}$ Donald C. Huffman ${ }^{2}$ and Kenneth W. Paxton²

This study compares the economic potential of three beef cow-calf programs with cotton and soybean enterprises. Data for the comparison were obtained from experiments conducted during the period 1962-76 at the Red River Valley Experiment Station, Bossier City, La., on alluvial soils. All physical input-output data used were taken from experiment station records and may or may not reflect levels of production attainable by farmers. The objective of this analysis was to determine if intensive cow-calf programs could compete economically with traditional row crops for available resources in agricultural production.

## Pasture Program

The general pasture program for the beef cattle experiment was begun in 1955. A 16-acre Coàstal bermudagrass pasture was established and crossfenced into two pastures of equal size. Each fall the pastures were overseeded with Louisiana S-1 white clover and ryegrass. A total of 250 pounds of nitrogen was applied in split applications to the pastures in early spring, midsummer, and late summer. Accumulated manure was spread three times per year. Pastures were clipped and surplus forage was harvested as hay. Pastures were alternately grazed and harvested to provide continuous grazing for the cattle. Coastal bermudagrass was allowed to grow as much as possible in the late fall for stubble grazing. Hay harvest was possible in all but one year, 1969. During 1969, excess hay from previous years was used for winter feeding.

## Cow-Calf Program

The basic cow-calf program involved 24 cows and 24 calves on the 16 acres of pasture. This general stocking rate was maintained throughout the experiment. This program was designed to evaluate beef production per

[^0]acre from pastures stocked at a given level rather than to evaluate breeding performance. Brood cows were bred during a 75-day breeding season to calve between September 15 and December 1. Calves were weaned in mid-July at about 9 months of age. All calves were vaccinated for blackleg, and brood cows were vaccinated annually for vibriosis and leptospirosis. In addition, brood cows received an injection of vitamin A prior to the breeding season. Cows were wormed twice in the fall and twice in the spring to control internal parasites. External parasites were controlled by spraying or dusting four times per year. Total medication cost was estimated to be $\$ 9.50$ per head at 1979 prices.

Hereford brood cows were used in the cow-calf program throughout the 15 -year period (1962-76). However, three different management programs were followed within the 15 -year period. During the first 5 -year period (1962-66), cows were bred to Hereford bulls and the calves received no supplemental feeding of any kind. Hereford bulls were also used during the second 5 -year period (1967-71), and the calves received an average of 587 pounds of supplemental grain. During the third 5-year period (1972-76), Hereford brood cows were bred to several different breeds of bulls to produce crossbred calves and the calves were permitted to creep graze an additional 4 acres of ryegrass from December 1 through July 15. The animals were fed hay harvested from the pastures. During the first two 5-year periods, slightly more hay was required than was harvested from the pastures, while surplus hay was harvested during the third time period. After adjusting for the additional land required to produce hay and the land used for creep grazing, the effective stocking rates were .74 acre per cow for the first 5 -year period, 69 acre per cow for the second period, and .83 acre per cow for the last 5-year period when creep grazing for the crossbred calves was included. This program involved an additional 4 acres for creep grazing (December-July). Additional hay could have been harvested from these acres, and credit for an additional 2 tons per acre for the 4 acres was included in this system. Since the experimental regimes were conducted consecutively rather than simultaneously, comparisons must be made with due consideration for differences in productivity among periods as well as the confounding of year effects with breed effects resulting from crossbreeding in the third time period.

## Cotton and Soybean Production

Data from experiments on the station served as a basis for the cotton and soybean production programs used in the comparison. Six-row equipment was assumed for both cotton and soybean production. The cotton production program involved deep tillage after stalk destruction, followed by a disking. Cotton land was set up in rows during the fall or winter with an allowance for re-hipping part of the acreage before planting. Sixty pounds
of nitrogen from anhydrous ammonia was applied in the spring. Weed control practices consisted of an application of a preemergence herbicide, two applications of a postemergence herbicide, and three mechanical cultivations. Insect control consisted of 12 applications of a synthetic pyrethroid material. Cotton was chemically defoliated and was mechanically harvested twice during the season. A charge for ginning was included in the cotton budgets.

Land preparation for soybean production consisted of disking two times, followed by a rowing-up operation. A bed conditioner was used just before planting. A preemergence herbicide was applied at planting and two mechanical cultivations were performed during the growing season. Two applications of a fungicide were utilized in soybean production. No insecticides were used.

## Comparison of Enterprises

For purposes of this analysis, the beef cattle programs were treated as three distinct programs as noted previously. Technical input-output relationships discovered in the experiments were used in conjunction with estimated 1979 prices to develop costs and returns for the various beef programs. Although all three programs did not exist simultaneously in the experiments, this analysis provides comparisons of costs and returns for all systems in 1979 as well as in each of the 5 -year periods. Historical experimental yield data for 1962-76 were used to establish the level of output for cotton and soybeans. Technology has changed over time, and therefore current (1979) technical inputs were used in conjunction with estimated 1979 prices to develop budgets for cotton and soybeans. The per-acre production for each of the enterprises is shown in Table 1. Comparisons shown in this report are based on experimental data and do not reflect actual farming situations. The results should not be compared directly with actual farm records.

A comparison of estimated 1979 costs and returns per acre for each enterprise is shown in Table 2. Cotton yielded the highest net return per acre of the enterprises considered (\$251.48). The program utilizing $\mathrm{F}_{1}$ calves with creep grazing was the most profitable beef program per acre and net returns from this program (\$183.82) were slightly greater than those from soybeans ( $\$ 182.35$ per acre). This beef program had a less intensive stocking rate than the other systems ( .83 acre per cow vs . 74 and .69 acre per cow). The keef program including creep feeding of grain yielded the largest output per acre ( 683 pounds), but did not yield the highest profit. Extra feed costs incurred for grain caused this program to have higher variable costs than the other feeding programs. Detailed budgets and supporting data for all enterprises in this comparison are shown in Appendix Tables 1-7.

Table 1.—Average yields per acre for beef cattle, cotton, and soybeans, Red River Valley Experiment Station, 1962-76'

| Year | Beef systems |  |  | Cotton (lint) | Soybeans |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | No Creep feeding | Creep feed grain | $F_{1}$ calves, creep graze |  |  |
|  | ---- | --Lb./A. | ------------ | Lb./A. | Bu./A. |
| 1962 | 544 |  |  | 635 | 30.2 |
| 1963 | 520 |  |  | 667 | 42.1 |
| 1964 | 538 |  |  | 731 | 30.4 |
| 1965 | 544 |  |  | 621 | 40.0 |
| 1966 | 527 |  |  | 627 | 47.7 |
| (5-year avg.) | (534) |  |  | (656) | (38.1) |
| 1967 |  | 707 |  | 660 | 49.4 |
| 1968 |  | 653 |  | 509 | 47.4 |
| 1969 |  | 661 |  | 1,060 | 20.2 |
| 1970 |  | 688 |  | 1,164 | 29.7 |
| 1971 |  | 705 |  | 1,076 | 38.3 |
| (5-year avg.) |  | (683) |  | (894) | (37.0) |
| 1972 |  |  | 625 | 1,323 | 44.5 |
| 1973 |  |  | 589 | 970 | 60.4 |
| 1974 |  |  | 563 | 733 | 52.4 |
| 1975 |  |  | 573 | 1,215 | 56.3 |
| 1976 |  |  | 624 | 1,071 | 42.6 |
| (5-year avg.) |  |  | (595) | $(1,062)$ | (51.2) |
| Overall avg. |  |  |  | 871 | 42.1 |

${ }^{1}$ Five-year averages may not equal those shown in budgets due to rounding.

The impact that different price levels would have on the economic relationships among these enterprises is shown in Table 3. Data in this table were based on the same levels of production and costs outlined above; the only change was in the product prices. Beef cattle become less competitive with cotton and soybeans as the product price level drops. The reverse relationship holds when product prices rise. For all levels of prices evaluated, the program involving $F_{1}$ calves with creep grazing was most competitive with the row-crop enterprises. If cattle prices were to rise by 10 percent and soybean prices were to remain at the base level, the program with $F_{1}$ calves and creep grazing would yield net returns per acre superior to soybeans. Data presented in Table 3 provide similar comparisons for additional relationships. These data may also be interpreted as changes in output as well as changes in price, or a combination of both.

Net return per acre is perhaps the single most important consideration in enterprise selection, but labor requirements are also very important. Annual labor requirements per acre for the enterprises considered are shown in Table 4. Labor requirements per acre for the three beef cattle programs range from 166 to 181 percent of those for cotton. Soybeans require about

Table 2.-Comparison of estimated costs and returns per acre for selected beef enterprises, cotton, and soybeans, Red River Valley Experiment Station, 1979

| Item | Beef systems |  |  | Cotton | Soybeans |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | No creep feeding | Creep feed grain | F1 calves, creep graze |  |  |
|  |  |  | ----Dollars |  |  |
| Gross returns | $347.84^{1}$ | $443.70^{2}$ | $417.20^{3}$ | $603.60^{4}$ | $260.40^{5}$ |
| Variable costs | 173.22 | 224.61 | 132.42 | 283.59 | 57.96 |
| Fixed costs | 109.14 | 114.78 | 100.96 | 68.53 | 20.09 |
| Total specified costs | 282.36 | 339.39 | 233.38 | 352.12 | 78.05 |
| Net returns to |  |  |  |  |  |
| land and management | 65.48 | 104.31 | 183.82 | 251.48 | 182.35 |

[^1]3.65 hours of labor per acre, or about 45 percent of the labor requirement for cotton. Total labor per cow is relatively constant among livestock systems, with the least intensive system (creep grazing) having the lowest labor requirement per acre.

Estimated costs and returns for each enterprise based on price relationships for the three time periods described earlier are shown in Tables 5-7. These tables were based on average production for each row crop enterprise for the 15-year period 1962-76. Input costs were indexed back to each time period from the 1979 base using the index of farm production expenses. Returns were based on the average level of production for 1962-76 and the average prices during each of the respective 5 -year time periods. Production for each of the livestock programs was held constant for all time periods. Net returns for the various beef programs changed as a result of absolute price changes; relationships among the feeding programs did not change. Creep grazing with $\mathrm{F}_{1}$ calves was most competitive with row-crop enterprises in all periods. During the 1967-71 time period, this feeding program yielded net returns greater than those from cotton and soybeans. Cotton lint prices were extremely depressed during this time ( 24 cents per pound) and soybean prices were about $\$ 2.65$ per bushel. The price relationships among commodities were substantially different in each of the time periods included in the analysis.

Table 3.-Net returns per acre to land and management for selected beef cattle systems, cotton, and soybeans at selected price levels, Red River Valley Experiment Station, 19791

'Assumes the following levels of production: no creep feeding-3.96 cwt./cow and . 74 acre/cow; creep feed grain- 4.71 cwt ./cow and $.69 \mathrm{acre} / \mathrm{cow}$; creep graze-4.96 cwt./cow and .83 acre/cow, plus .57 ton of surplus hay per acre; cotton- 871 pounds of lint and 1,350 pounds of seed per acre; soybeans- 42 bushels per acre.
${ }^{2}$ Price for cotton seed held constant at $\$ 120$ per ton for all lint price levels.

Table 4.-Annual labor requirements for selected beef cattle systems, cotton, and soybeans, Red River Valley Experiment Station, 1979

| Enterprise | Beef cattle |  |  |  | Annual labor requirement per acre ${ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Livestock labor | Pasture labor | Hay labor | Total labor |  |
|  | -------- | ----Hour | ---- | ------ | Hours |
| Beef systems |  |  |  |  |  |
| No creep | 6.8 | 1.23 | 2.87 | 10.90 | 14.73 |
| Creep grain | 6.8 | 1.28 | 2.20 | 10.23 | 14.83 |
| $\mathrm{F}_{1}$ calves, creep graze | 6.8 | 1.38 | 3.13 | 11.31 | 13.63 |
| Cotton |  |  |  |  | 8.19 |
| Soybeans |  |  |  |  | 3.65 |

[^2]Table 5.-Estimated costs and returns per acre for selected beef systems, cotton, and soybeans, Red River Valley Experiment Station, 1962-66

| Item | Beef systems |  |  | Cotton | Soybeans |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | No creep feeding | Creep feed grain | F1 calves, creep graze |  |  |
|  | ---- | --------- | .--Dollars-- |  |  |
| Gross returns ${ }^{1}$ | $142.67^{2}$ | $181.98{ }^{3}$ | $172.67{ }^{4}$ | $287.69^{5}$ | $104.58{ }^{6}$ |
| Variable costs ${ }^{7}$ | 73.72 | 95.59 | 56.36 | 120.70 | 24.67 |
| Fixed costs ${ }^{7}$ | 46.45 | 48.85 | 42.97 | 29.17 | 8.55 |
| Total specified costs ${ }^{7}$ | 120.17 | 144.44 | 99.33 | 149.87 | 33.33 |
| Net returns to |  |  |  |  |  |
| land and management | 22.50 | 37.54 | 73.34 | 137.82 | 71.36 |

[^3]Table 6.--Estimated costs and returns per acre for selected beef systems, cotton, and soybeans, Red River Valley Experiment Station, 1967-71

| Item | Beef systems |  |  | Cotton | Soybeans |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | No creep feeding | Creep feed grain | Fi calves, creep graze |  |  |
|  |  |  | ---Dollars-- |  |  |
| Gross returns ${ }^{1}$ | $172.15^{2}$ | $219.60^{3}$ | $206.20{ }^{4}$ | 245.495 | $111.30^{6}$ |
| Variable costs ${ }^{7}$ | 85.10 | 110.35 | 65.06 | 139.33 | 28.48 |
| Fixed costs ${ }^{7}$ | 53.62 | 56.39 | 49.60 | 33.67 | 9.87 |
| Total specified costs ${ }^{7}$ | 138.72 | 166.74 | 114.66 | 173.00 | 38.35 |
| Net returns to |  |  |  |  |  |
| land and management | 33.43 | 52.86 | 91.54 | 72.12 | 72.95 |

[^4]Table 7.-Estimated costs and returns per acre for selected beef systems, cotton, and soybeans, Red River Valley Experiment Station, 1972-76

| Item | Beef systems |  |  | Cotton | Soybeans |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | No creep feeding | Creep feed grain | Fi calves, creep graze |  |  |
|  |  |  | ----Dollars-- |  |  |
| Gross returns ${ }^{1}$ | $212.40^{2}$ | $270.93{ }^{3}$ | $259.78{ }^{4}$ | $450.96^{5}$ | $230.16^{6}$ |
| Variable costs ${ }^{7}$ | 130.83 | 169.65 | 100.02 | 214.20 | 43.78 |
| Fixed costs ${ }^{7}$ | 82.43 | 86.69 | 76.26 | 51.76 | 15.17 |
| Total specified costs ${ }^{7}$ | 213.26 | 256.34 | 176.28 | 265.96 | 58.95 |
| Net returns to |  |  |  |  |  |
| land and management | -. 86 | 14.59 | 83.50 | 185.00 | 171.21 |

[^5]
## Summary and Implications

Based on data presented in this analysis, the cow-calf program utilizing $\mathrm{F}_{1}$ calves and creep grazing generated net returns about equal to those from soybeans, but less than those from cotton. These results were based on experimental yields and current (1979) cost-price relationships. If relative prices change in favor of beef cattle, they could generate profits superior to soybeans or cotton, depending upon the extent of the change. Although comparisons of the beef cattle programs must be made with caution, it appears that the program utilizing crossbred calves and creep grazing has the greatest economic potential. This program was slightly less intensive than the others ( 83 acre per cow vs. . 74 and .69 acre per cow) and utilized less labor per acre. However, labor requirements for both row-crop enterprises were considerably lower than those for the creep grazing program. Labor availability for an individual farmer may be a critical factor that provides a relative advantage for the soybean enterprise, which is the least labor intensive ( 3.65 hours per acre).

Average production among the 5-year periods was relatively stable for all enterprises. Year-to-year variations did exist, which could alter the relationships shown in Table 3. For example, a 10 percent increase in output of the creep grazing program would make net returns from that program superior to net returns from soybeans. Historically, changes in prices have been of a larger magnitude than changes in production. Therefore, changes in product prices will play a dominant role in deciding the profitability of the enterprises considered in this report.

Appendix Table 1.-Estimated 1979 costs per head for a cow-calf operation (no creep feeding), Red River Valley Experiment Station, 1962-66'

| Item | Unit | Price or cost/unit (dollars) | Quantity | Value or cos $\dagger$ (dollars) |
| :---: | :---: | :---: | :---: | :---: |
| Variable costs |  |  |  |  |
| Pasture (sodseed) | tons | 75.08 | 0.67 | 50.30 |
| Stock salt | cwt. | 3.50 | 0.50 | 1.75 |
| Bone meal | cwt. | 18.50 | 0.50 | 9.25 |
| Medication | head | 9.50 | 1.00 | 9.50 |
| Hay (pasture) | tons | 13.86 | 1.13 | 15.66 |
| Hay (produced) | tons | 21.98 | 0.36 | 7.91 |
| Tractors (fuel, lube, repairs) | dol. |  |  | 0.81 |
| Machinery (fuel, lube, repairs) | dol. |  |  | 4.09 |
| Equipment (fuel, lube, repairs) | dol. |  |  | 3.26 |
| Labor, tractor \& machinery | hrs. | 3.27 | 2.40 | 7.85 |
| Labor, livestock | hrs. | 3.27 | 4.40 | 14.39 |
| Interest on operating capital | dol. | 0.10 | 40.42 | 4.04 |
| Total variable costs |  |  |  | 128.18 |
| Fixed costs |  |  |  |  |
| Pasture (sodseed) | acre | 7.61 | 0.67 | 5.10 |
| Hay (pasture) | tons | 6.34 | 1.13 | 7.16 |
| Hay (produced) | tons | 6.92 | 0.36 | 2.49 |
| Interest on livestock capital | dol. | 0.10 | 492.00 | 49.20 |
| Interest on other equipment | dol. | 0.10 | 49.88 | 4.99 |
| Depreciation on other equipment | dol. |  |  | 7.84 |
| Other fixed costs, mach. \& equip. |  |  |  | 3.98 |
| Total fixed costs |  |  |  | 80.76 |
| Total specified costs per head |  |  |  | 208.94 |
| Total specified costs per cwt. |  |  |  | 52.76 |

[^6]Appendix Table 2.-Estimated 1979 costs per head for a cow-calf operation (creep grain), Red River Valley Experiment Station, 1967-71 ${ }^{1}$

| Item | Unit | Price or cost/unit (dollars) | Quantity | Value or cos $\dagger$ (dollars) |
| :---: | :---: | :---: | :---: | :---: |
| Variable costs |  |  |  |  |
| Pasture (sodseed) | tons | 75.08 | 0.67 | 50.30 |
| Stock salt | cwt. | 3.50 | 0.50 | 1.75 |
| Bone meal | cwt. | 18.50 | 0.50 | 9.25 |
| Medication | head | 9.50 | 1.00 | 9.50 |
| Hay (pasture) | tons | 13.86 | 1.05 | 14.55 |
| Hay (produced) | tons | 21.98 | 0.09 | 1.98 |
| Grain creep feed | cwt. | 5.66 | 5.87 | 33.22 |
| Tractors (fuel, lube, repairs) | dol. |  |  | 0.18 |
| Machinery (fuel, lube, repairs) | dol. |  |  | 4.09 |
| Equipment (fuel, lube, repairs) | dol. |  |  | 3.52 |
| Labor, tractor \& machinery | hrs. | 3.27 | 2.40 | 7.85 |
| Labor, livestock | hrs. | 3.27 | 4.40 | 14.39 |
| Interest on operating capital | dol. | 0. 10 | 43.93 | 4.39 |
| Total variable costs |  |  |  | 154.98 |
| Fixed costs |  |  |  |  |
| Pasture (sodseed) | acre | 7.61 | 0.67 | 5.10 |
| Hay (pasture) | tons | 6.34 | 1.05 | 6.66 |
| Hay (produced) | tons | 6.92 | 0.09 | 0.62 |
| Interest on livestock capital | dol. | 0.10 | 492.00 | 49.20 |
| Interest on other equipment | dol. | 0.10 | 52.54 | 5.25 |
| Depreciation on other equipment | dol. |  |  | 8.37 |
| Other fixed costs, mach. \& equip. |  |  |  | 4.00 |
| Total fixed costs |  |  |  | 79.20 |
| Total specified costs per head |  |  |  | 234.18 |
| Total specified costs per cwt. |  |  |  | 49.72 |

[^7]Appendix Table 3.-Estimated 1979 costs per head for a cow-calf operation (creep graze), Red River Valley Experiment Station, 1972-76'

| Item | Unit | Price or cost/unit (dollars) | Quantity | Value or cost (dollars) |
| :---: | :---: | :---: | :---: | :---: |
| Gross receipts |  |  |  |  |
| Hay (excess) | tons | 50.00 | 0.47 | 23.50 |
| Total |  |  |  | 23.50 |
| Variable costs |  |  |  |  |
| Pasture (sodseed) | tons | 75.08 | 0.67 | 50.30 |
| Stock salt | cwt. | 3.50 | 0.50 | 1.75 |
| Bone meal | cwt. | 18.50 | 0.50 | 9.25 |
| Medication | head | 9.50 | 1.00 | 9.50 |
| Hay (pasture) | tons | 13.86 | 1.62 | 22.45 |
| Creep grazing | acre | 33.02 | 0.17 | 5.61 |
| Tractors (fuel, lube, repairs) | dol. |  |  | 0.18 |
| Machinery (fuel, lube, repairs) | dol. |  |  | 4.09 |
| Equipment (fuel, lube, repairs) | dol. |  |  | 3.75 |
| Labor, tractor \& machinery | hrs. | 3.27 | 2.40 | 7.85 |
| Labor, livestock | hrs. | 3.27 | 4.40 | 14.39 |
| Interest on operating capital | dol. | 0.10 | 42.89 | 4.29 |
| Total variable costs |  |  |  | 133.41 |
| Net variable costs |  |  |  | 109.91 |
| Fixed costs |  |  |  |  |
| Pasture (sodseed) | acre | 7.61 | 0.67 | 5.10 |
| Hay (pasture) | tons | 6.34 | 1.62 | 10.27 |
| Creep grazing | acre | 3.09 | 0.17 | 0.53 |
| Interest on livestock capital | dol. | 0.10 | 492.00 | 49.20 |
| Interest on other equipment | dol. | 0.10 | 56.72 | 5.67 |
| Depreciation on other equipment | dol. |  |  | 8.99 |
| Other fixed costs, mach. \& equip. | dol. |  |  | 4.04 |
| Total fixed costs |  |  |  | 83.80 |
| Total specified costs per head |  |  |  | 217.21 |
| Net specified costs per head |  |  |  | 193.71 |
| Net specified costs per cwt. |  |  |  | 39.05 |

[^8]Appendix Table 4.-Estimated 1979 costs per acre for soybeans, Red River Valley Experiment Station, 1962-76

| Item | Unit | Price or cost/unit (dollars) | Quantity | Value or cost (dollars) |
| :---: | :---: | :---: | :---: | :---: |
| Gross receipts |  |  |  |  |
| Soybeans | bu. | 6.20 | 42.00 | 260.40 |
| Total |  |  |  | 260.40 |
| Variable costs |  |  |  |  |
| Pre-harvest costs |  |  |  |  |
| Soybean seed | bu. | 12.00 | 1.00 | 12.00 |
| Preemergence herbicide | qt. | 3.54 | 0.80 | 2.83 |
| Fungicide | lbs. | 7.50 | 1.00 | 7.50 |
| Airplane (lo vol) | acre | 1.90 | 2.00 | 3.80 |
| Machinery (fuel, lube, repairs) | acre | 2.27 | 1.00 | 2.27 |
| Tractors (fuel, lube, repairs) | acre | 8.56 | 1.00 | 8.56 |
| Labor (tractor \& machinery) | hrs. | 3.27 | 2.52 | 8.25 |
| Other labor | hrs. | 3.27 | 0.45 | 1.47 |
| Interest on operating capital | dol. | 0.10 | 19.63 | 1.96 |
| Subtotal, pre-harvest |  |  |  | 48.65 |
| Harvest costs |  |  |  |  |
| Machinery | acre | 7.09 | 1.00 | 7.09 |
| Labor (tractor \& machinery) | hrs. | 3.27 | 0.68 | 2.21 |
| Subtotal, harvest |  |  |  | 9.31 |
| Total variable costs |  |  |  | 57.96 |
| Income above variable costs |  |  |  | 202.44 |
| Fixed costs |  |  |  |  |
| Machinery | acre | 13.03 | 1.00 | 13.03 |
| Tractors | acre | 7.06 | 1.00 | 7.06 |
| Total fixed costs |  |  |  | 20.09 |
| Total specified costs |  |  |  | 78.05 |
| Net returns to land and management |  |  |  | 182.35 |

Appendix Table 5.-Estimated 1979 costs per acre for cotton, Red River Valley Experiment Station, 1962-76

| Item | Unit | Price or cost/unit (dollars) | Quantity | Value or cost (dollars) |
| :---: | :---: | :---: | :---: | :---: |
| Gross receipts |  |  |  |  |
| Cotton lint | lbs. | 0.60 | 871.00 | 522.60 |
| Cotton seed | lbs. | 0.06 | 1,350.00 | 81.00 |
| Total |  |  |  | 603.60 |
| Variable costs |  |  |  |  |
| Pre-harvest costs |  |  |  |  |
| Preemergence herbicide | lbs. | 2.75 | 0.50 | 1.38 |
| Nitrogen 82 | cwt. | 9.00 | 0.60 | 5.40 |
| Cotton seed | cwt. | 28.00 | 0.20 | 5.60 |
| Postemergence herbicide | lbs. | 2.05 | 0.75 | 1.54 |
| Lay-by herbicide | lbs. | 3.27 | 1.00 | 3.27 |
| Insecticide | qt. | 52.48 | 1.50 | 78.72 |
| Airplane (lo vol) | acre | 1.90 | 12.00 | 22.80 |
| Defoliant | gal. | 12.50 | 0.25 | 3.13 |
| Airplane (hi vol) | acre | 2.40 | 1.00 | 2.40 |
| Insect scout | acre | 4.00 | 1.00 | 4.00 |
| Machinery (fuel, lube, repairs) | acre | 3.08 | 1.00 | 3.08 |
| Tractors (fuel, lube, repairs) | acre | 14.61 | 1.00 | 14.61 |
| Labor (tractor \& machinery) | hrs. | 3.27 | 3.35 | 10.96 |
| Other labor | hrs. | 3.27 | 1.64 | 5.36 |
| Interest on operating capital | dol. | 0.10 | 55.39 | 5.54 |
| Subtotal, pre-harvest |  |  |  | 167.79 |
| Harvest costs |  |  |  |  |
| Ginning | lbs. | 0.07 | 871.00 | 60.97 |
| Machinery | acre | 35.56 | 1.00 | 35.56 |
| Labor (tractor \& machinery) | hrs. | 3.27 | 3.20 | 10.46 |
| Subtotal, harvest |  |  |  | 106.99 |
| Total variable costs |  |  |  | 274.78 |
| Income above variable costs |  |  |  | 328.82 |
| Fixed costs |  |  |  |  |
| Machinery | acre | 55.99 | 1.00 | 55.99 |
| Tractors | acre | 12.53 | 1.00 | 12.53 |
| Total fixed costs |  |  |  | 68.53 |
| Total specified costs |  |  |  | 343.30 |
| Net returns to land and management |  |  |  | 260.29 |

Appendix Table 6.-Machinery and equipment fixed and variable costs per hour, Louisiana, 1979


[^9]Appendix Table 7.—Description of machinery and equipment items used in budget preparations, Red River Valley Experiment Station, 1979

| Machine | Code | Size | Purchase Price | Salvage value | Annual hours used | Years owned | Hours life | Performance rate (hours/acre) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ----------------dollars----------------- |  |  |  |  |  |  |  |  |
| Tractor, 31-55 HP | 2 | $43.0{ }^{1}$ | 7,800 | 1,568 | 625 | 16 | 10,000 | 1.000 |
| Tractor, 56-80 HP | 3 | $68.0{ }^{1}$ | 12,780 | 2,543 | 625 | 16 | 10,000 | 1.000 |
| Tractor, 106-130 HP | 5 | $118.0{ }^{1}$ | 24,773 | 4,930 | 625 | 16 | 10,000 | 1.000 |
| Pickup truck | 10 | $0.5^{2}$ | 6,930 | 2,508 | 800 | 6 | 4,000 | 1.000 |
| 5-Ton truck | 12 | $5.0^{2}$ | 10,890 | 2,140 | 400 | 10 | 4,000 | 1.000 |
| Combine, medium | 14 | $16.0^{3}$ | 38,993 | 8,172 | 200 | 10 | 2,000 | 0.283 |
| Cotton picker, 2R | 16 | $6.0^{3}$ | 50,567 | 10,598 | 200 | 10 | 2,000 | 0.702 |
| Cotton picker, 2R | 17 | $6.0^{3}$ | 50,567 | 10,598 | 200 | 10 | 2,000 | 0.573 |
| Disk, 6R | 32 | $21.0^{3}$ | 6,345 | 1,247 | 200 | 10 | 2,000 | 0.151 |
| Hipper, 6R | 38 | $21.0^{3}$ | 2,462 | 484 | 200 | 10 | 2,000 | 0.134 |
| Chisel plow | 45 | $12.0{ }^{3}$ | 1,530 | 301 | 200 | 10 | 2,000 | 0.283 |
| Cultivator, 6R | 48 | $21.0^{3}$ | 2,880 | 566 | 200 | 10 | 2,000 | 0.151 |
| Cult-post, 6R | 51 | $21.0^{3}$ | 3,960 | 778 | 200 | 10 | 2,000 | 0.179 |
| Planter-pre, 6R | 57 | $21.0^{3}$ | 6,480 | 1,273 | 200 | 10 | 2,000 | 0.156 |
| Stalk shredder 2 | 60 | $7.0^{3}$ | 1,260 | 248 | 150 | 10 | 1,500 | 0.319 |
| Spike harrow, 4R | 62 | $14.0{ }^{3}$ | 450 | 88 | 200 | 10 | 2,000 | 0.159 |
| Conditioner, 6R | 65 | $21.0^{3}$ | 3,150 | 619 | 200 | 10 | 2,000 | 0.116 |
| Trailer, utility | 67 | $1.0^{3}$ | 720 | 77 | 200 | 15 | 3,000 | 1.000 |
| Cotton trailer | 68 | $10.0{ }^{3}$ | 2,700 | 416 | 400 | 12 | 2,000 | 1.000 |
| Mower-conditioner | 71 | 9.03 | 5,058 | 994 | 150 | 10 | 1,500 | 0.191 |
| Hayrake | 72 | $10.0{ }^{3}$ | 1,373 | 270 | 150 | 10 | 1,500 | 0.198 |
| Hayfork | 73 | 2.03 | 261 | 51 | 300 | 10 | 3,000 | 1.000 |
| Grain drill | 74 | $10.0{ }^{3}$ | 2,700 | 531 | 200 | 10 | 2,000 | 0.306 |
| Round baler | 75 | $18.0{ }^{3}$ | 6,390 | 1,172 | 150 | 10 | 1,500 | 0.204 |
| Rotary mower | 78 | $5.0^{3}$ | 621 | 122 | 150 | 10 | 2,000 | 0.407 |
| Sprayer-jet | 91 | 12.03 | 495 | 124 | 150 | 8 | 1,200 | 1.000 |
| Fert-Dist-PTO | 92 | $20.0^{3}$ | 540 | 106 | 150 | 10 | 1,500 | 0.110 |

[^10]
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    ${ }^{2}$ Professor and Associate Professor, respectively, Department of Agricultural Economics and Agribusiness, LSU, Baton Rouge, La.

[^1]:    ${ }^{1}$ Production for this system is 3.96 cwt ./cow and .74 acre/cow. Gross returns $=3.96 / .74 \times \$ 65=$ \$347.84.
    ${ }^{2}$ Production for this system is 4.71 cwt ./cow and .69 acre/cow. Gross returns $=4.71 / .69 \times \$ 65=$ \$443.73.
    ${ }^{3}$ Production for this system is 4.96 cwt ./cow and .83 acre/cow, plus .57 ton of hay per acre. Gross returns $=(4.96 / .83 \times \$ 65)+(.57 \times \$ 50)=\$ 417.20$.
    ${ }^{4}$ Production is 871 pounds of lint and 1,350 pounds of seed per acre. Gross returns $=(871 \times \$ .60)+$ $(1,350 \times \$ .06)=\$ 603.60$.
    ${ }^{5}$ Production is 42 bushels/acre. Gross returns $=42 \times \$ 6.20=\$ 260.40$.

[^2]:    ${ }^{1}$ Per-acre labor requirements based on .74 acre/cow for no creep feeding, 69 acre/cow for creep grain, and .83 acre/cow for creep grazing. Hours per acre for no creep feeding $=10.9 / .74=14.73$; hours/acre for creep grain $=10.23 / .69=14.83$; hours/acre for creep grazing $=11.31 / .83=13.63$.

[^3]:    ${ }^{1}$ Gross returns based on average prices received for the 5 -year period. Livestock prices were the average price of all calves at Louisiana auction markets for the 5 -year period plus $\$ 3$ per hundredweight to account for the higher quality animals in the experimental program.
    ${ }^{2}$ Production for this system is 3.96 cwt ./cow and .74 acre/cow. Gross returns $=3.96 / .74 \times \$ 26.66=$ \$142.67.
    ${ }^{3}$ Production for this system is 4.71 cwt /cow and $.69 \mathrm{acre} / \mathrm{cow}$. Gross returns $=4.71 / .69 \times \$ 26.66=$ \$181. 98.
    ${ }^{4}$ Production for this system is $\$ 4.96 \mathrm{cwt}$./cow and .83 acre/cow, plus .57 ton of hay/acre. Gross returns $=$ $(4.96 / .83 \times \$ 26.66)+(.57 \times \$ 23.22)=\$ 172.67$.
    ${ }^{5}$ Production is 871 pounds of lint and 1,350 pounds of seed per acre. Gross returns $=(871 \times \$ .29)+$ $(1,350 \times \$ .026)=\$ 287.69$.
    ${ }^{6}$ Production is 42 bushels per acre. Gross returns $=42 \times \$ 2.49=\$ 104.58$.
    ${ }^{7}$ Input cost data are 1979 estimates indexed back to the appropriate time period using the index of farm production expenses. The index number for $1962-66$ is 93.2 , with $1967=100$ and $1978=219$.

[^4]:    ${ }^{1}$ Gross returns based on average prices received for the 5 -year period. Livestock prices were the average prices of all calves at Louisiana auction markets for the 5 -year period plus $\$ 3$ per hundredweight to account for the higher quality animals in the experimental program.
    ${ }^{2}$ Production for this system is 3.96 cwt ./cow and .74 acre/cow. Gross returns $=3.96 / .74 \times 32.17=$ \$172. 15.
    ${ }^{3}$ Production for this system is $4.71 \mathrm{cwt} . / \mathrm{cow}$ and .69 acre/cow. Gross returns $=4.71 / .69 \times 32.17=$ \$219.60.
    ${ }^{4}$ Production for this system is 4.96 cwt ./cow and .83 acre/cow, plus .57 ton of hay/acre. Gross returns $=$ $(4.96 / .83 \times \$ 32.17)+(.57 \times \$ 24.24)=\$ 206.20$.
    ${ }^{5}$ Production is 871 pounds of lint and 1,350 pounds of seed per acre. Gross returns $=(871 \times \$ .24)+$ $(1,350 \times \$ .027)=\$ 245.49$.
    ${ }^{6}$ Production is 42 bushels per acre. Gross returns $=42 \times \$ 2.65=\$ 111.30$.
    ${ }^{7}$ Input cost data are 1979 estimates indexed back to the appropriate time period using the index of farm production expenses. The index number for 1967-71 is 107.6 , with $1967=100$ and $1978=219$.

[^5]:    ${ }^{1}$ Gross returns based on average prices received for the 5 -year period. Livestock prices were the average prices of all calves at Louisiana auction markets for the 5 -year period plus $\$ 3$ per hundredweight to account for the higher quality animals in the experimental program.
    ${ }^{2}$ Production for this system is 3.96 cwt ./cow and .74 acre/cow. Gross returns $=3.96 / .74 \times \$ 39.69=$ \$212.40.
    ${ }^{3}$ Production for this system is 4.71 cwt ./cow and .69 acre/cow. Gross returns $=4.71 / .69 \times \$ 39.69=$ \$270.93.
    ${ }^{4}$ Production for this system is 4.96 cwt ./cow and .83 acre/cow, plus .57 ton of hay/acre. Gross returns $=$ $(4.96 / .83 \times \$ 39.69)+(.57 \times \$ 39.35)=\$ 259.78$.
    ${ }^{5}$ Production is 871 pounds of lint and 1,350 pounds of seed per acre. Gross returns $=(871 \times \$ .448)+$ $(1,350 \times \$ .045)=\$ 450.96$.
    ${ }^{6}$ Production is 42 bushels per acre. Gross returns $=42 \times \$ 5.48=\$ 230.16$.
    ${ }^{7}$ Input cost data are 1979 estimates indexed back to the appropriate time period using the index of farm production expenses. The index number for $1972-76$ is 165.4 , with $1967=100$ and $1978=219$.

[^6]:    'Average weight of weanling calves was 3.96 cwt .

[^7]:    ${ }^{1}$ Average weight of weanling calves was 4.71 cwt .

[^8]:    ${ }^{1}$ Average weight of weanling calves was 4.96 cwt .

[^9]:    ${ }^{1}$ Code refers to machinery item number in machinery description table.
    ${ }^{2}$ Lubricants for machines without engines are included in repair costs.
    ${ }^{3}$ Total ownership and operating costs equal fixed costs plus interest cost plus variable costs.

[^10]:    ${ }^{1}$ Drawbar Horsepower. ${ }^{2}$ Tons. ${ }^{3}$ Feet.

